

REVISED ATTACHMENT B
RFP # 6168 Z1
Retainage Methodology

MHI Diabetes Control Contracts

Retainage Methodology – Beginning July 1, 2020, 20% of every payment will be retained until the end of each contract period. Payment of the retainage is based on at least 60% of the diabetic patients who received services from a Community Health Worker who reduced their HbA1c by one percentage point or achieve a HbA1c of lower than 6.5. Determination of achieving the 60% is based on the following for each contract period.

Baseline data collection period January 2020 through June 2020.

No retainage

July 2020 through June 2021 a 12 month period:

$$\frac{\# \text{ of clients receiving CHW services July 1, 2020 through June 30, 2021 with 1\% lower A1c or an A1c lower than 6.5}}{\# \text{ of clients receiving CHW services July 1, 2020 through June 30, 2021}}$$

Optional Renewal 1 contract period July 2021 through June 2022 a 12 month period:

$$\frac{\# \text{ of clients receiving CHW services July 1, 2021 through June 30, 2022 with 1\% lower A1c or an A1c lower than 6.5}}{\# \text{ of clients receiving CHW services July 1, 2021 through June 30, 2022}}$$

Optional Renewal 2 contract period July 2022 through June 2023 a 12 month period:

$$\frac{\# \text{ of clients receiving CHW services July 1, 2022 through June 30, 2023 with 1\% lower A1c or an A1c lower than 6.5}}{\# \text{ of clients receiving CHW services July 1, 2022 through June 30, 2023}}$$

Optional Renewal 3 contract period July 2023 through June 2024 a 12 month period:

$$\frac{\# \text{ of clients receiving CHW services July 1, 2023 through June 30, 2024 with 1\% lower A1c or an A1c lower than 6.5}}{\# \text{ of clients receiving CHW services July 1, 2023 through June 30, 2024}}$$

Optional Renewal 4 contract period July 2024 through June 2025 a 12 month period:

$$\frac{\# \text{ of clients receiving CHW services July 1, 2024 through June 30, 2025 with 1\% lower A1c or an A1c lower than 6.5}}{\# \text{ of clients receiving CHW services July 1, 2024 through June 30, 2025}}$$